

New alliance creates cutting-edge satellite TV service – ASTRA premium partner Glasfaser-ABC and HUBER+SUHNER BKtel



Without monthly signal fees and with more than 1,200 available TV and radio channels, ASTRA 19.2°East provides the largest programme variety of free and PAY-TV channels in best HD, 4k, 8K signal quality. Unlike IP-TV or streaming, SAT-TV is bandwidth-independent and therefore a high performance Internet connection is not required. This is a great advantage when existing network infrastructures reach their limits in peak times. Furthermore, the immense operating power saving of approximately 85% is a decisive ecological argument.

In order to provide network operators, municipal utilities, energy supply companies and the real estate providers with future-proof fibre optic satellite solutions, Glasfaser-ABC, ASTRA Deutschland GmbH and HUBER+SUHNER BKtel GmbH have formed a partnership alliance. The aim is to bundle all the advantages of centralised satellite TV distribution and to provide customised, profitable solution concepts for individual properties, neighbourhood solutions, municipal city networks or for the modernisation of existing installations.

The new concept enables the most secure and up-to-date linear TV supply towards all end customers, independent of their IP data stream/Internet capacities or level of utilisation.

The partners in detail:

Glasfaser-ABC is a premium partner of ASTRA and an expert for modern glass-fibre satellite solutions and glass-fibre home distribution networks, especially for MDU (Multi-Dwelling Units) and real estate providers. For years, Glasfaser-ABC has supported the further development in the SAT sector and advocates independent TV supply in fibre optic networks.

ASTRA Deutschland is a subsidiary of the world's leading satellite operator SES. As market leader with 17.3 million TV households in Germany, ASTRA is responsible for the marketing of SES services in Germany, Austria and Switzerland. ASTRA delivers around 300 German channels (more than 100 of them in HD / Ultra HD quality) and numerous international channels to customers via satellite - without monthly signal costs.

HUBER+SUHNER BKtel is a manufacturer and system supplier of pioneering products for the expansion of state-of-the-art broadband communication networks. Focus is put on customer-specific solutions, which are developed with outstanding technical expertise in the company owned R&D departments. As their contribution to the partnership, HUBER+SUHNER BKtel will provide the powerful technology to ensure 4-band transmission via only one fibre.